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XiOwater.com

Engineering Project Manager

XiO is seeking an experienced Project Engineer to be a team player, technical advisor, and relationship builder. XiO needs someone with the aptitude to actively drive and manage the system design stage of the sales process and present technical concepts to both business and technical audiences. As a Project Engineer with XiO, you will work closely with sales, production, marketing, engineering, and development to design and deliver control solutions.

Job Knowledge, Skills, And Abilities

- Project Management with internal and external teams to ensure smooth implementation of XiO Systems.
- Create proposal/scope-of-work documents used by the production team to deliver XiO Cloud SCADA® Control Systems to customers.
- Manage design documents - including submittals and schematics.
- Project Management with internal and external teams to ensure smooth implementation of XiO Systems.
- Work closely with third-party engineering firms to adapt XiO systems to their civil designs.
- Act as a solution advocate with a deep understanding of the water industry and the company solutions.
- Develop technical sales documentation to plan for, prepare, and execute strategic sales opportunities.
- Become an expert in XiO Cloud SCADA® Control Systems and adapt product recommendations quickly to suit customer needs.
- Develop a deep understanding of water systems, control systems, and challenges facing the industry.
- Travel periodically to client and project sites.

Skills/Prerequisites:

- Bachelor's Degree in Electrical Engineering.
- Five or more years of technical pre-and post-sales engineering experience.
- Submittals management
- Management of teams.
- Water industry experience.
- Understanding of industrial control systems (SCADA), telemetry, or DCS.
- Project management along with strong troubleshooting skills.
- Organized and analytical, able to eliminate sales obstacles through creative and adaptive approaches.
- AutoCAD User.

Working Conditions

- Moderate to extensive keyboard and telephone activity required.
- Work requires willingness to work a flexible schedule.

Benefits

- MacBook.
- Healthcare.
- Work from home option available after initial training period is completed, initial training at our San Rafael, CA office.
- Unlimited PTO.
- Flex hours.

Interview process includes conferencing and telephone calls as well as completion of XiO employment application forms. All offers of employment are contingent upon a successful background check, and proof of legal status to work in the U.S.

XiO, Inc is an Equal Employment Opportunity Employer and is strongly committed to all policies that provide equal employment opportunities to all qualified applicants without regard to race, sex, sexual orientation, gender identity, national origin, color, age, religion, protected veteran or disability status, or genetic information.

XiO, Inc is an industry leader in cloud-based control systems with 11 years in the marketplace. Our customer base is diverse, from local government to private companies.

View www.xiowatersystems.com for more information about our business.